

The Acton Volunteer Coordinating Committee met with Mike Mai on December 14, 2015 for a position on the Planning Board. His application is impressive however he has never attended a meeting he has lived in Acton 26 years but has always traveled a great deal with his work and unable to volunteer for the town. We asked that he attend a meeting of the Planning Board and get back to us.

We met December 29, 2015 and he has attended a meeting. We voted to recommend his name for further consideration as a member of the Planning Board.

Jean Lane, VCC

## Lisa Tomyl

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**From:** Peter J. Berry <pjberry@comcast.net>  
**Sent:** Wednesday, January 13, 2016 3:23 PM  
**To:** Lisa Tomyl  
**Cc:** Katie Green  
**Subject:** Re: Planning Board Applicant - Mike Mai

Lisa: I spoke with Mike Mai. Please add his name to the consent agenda for Jan. 25 for appointment to the Planning Board.

Peter J. Berry  
39 Faulkner Hill Road  
Acton, MA 01720  
(508) 433-0467 (c)  
(978) 264-0265 (h)  
[pjberry@comcast.net](mailto:pjberry@comcast.net)

----- Original Message -----

**From:** Lisa Tomyl  
**To:** Peter Berry  
**Sent:** December 30, 2015 at 3:05 PM  
**Subject:** Planning Board Applicant - Mike Mai

Hi Peter -

The VCC has recommended Mike to the Planning Board. His information is in the attachment.

-----Original Message-----

**From:** [ATH-MGR-COPIER@acton-ma.gov](mailto:ATH-MGR-COPIER@acton-ma.gov) [mailto:[ATH-MGR-COPIER@acton-ma.gov](mailto:ATH-MGR-COPIER@acton-ma.gov)]  
**Sent:** Wednesday, December 30, 2015 2:54 PM  
**To:** Lisa Tomyl  
**Subject:** Scanned from a Xerox multifunction device

Please open the attached document. It was scanned and sent to you using a Xerox multifunction device.

Attachment File Type: pdf, Multi-Page

multifunction device Location: Town Hall, First Floor  
Device Name: ATH-MGR-COPIER

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VOLUNTEER COORDINATING COMMITTEE

# VOLUNTEER APPLICATION

TOWN HALL  
472 MAIN STREET  
ACTON, MA 01720

TELEPHONE (978) 929-6611  
FAX (978) 929-6350  
EMAIL [VCC@ACTON-MA.GOV](mailto:VCC@ACTON-MA.GOV)

Residents interested in serving on a Town Board, Committee or Commission are requested to complete this form and send it to the Office of the Town Manager at Town Hall.

(Please print or type)

Date: Nov 9, 2015

Title <u>Mr.</u> Mrs. Ms. Dr.	First Name <u>Mike</u>	Last Name <u>Mai</u>
Street Address <u>28 Revolutionary Rd.</u>		
Phone Number(s) <u>978-516-8462</u>	Email Address <u>mikeymai@gmail.com</u>	

Please indicate below, in order of preference, the Board, Committee or Commission that is of interest to you: \_\_\_\_\_

(1) Planning Board (2) Economic Development

Have you previously been a member of a Board, Committee or Commission (either in Acton or elsewhere)? If so, please list the Board name and your approximate dates of service: No.

Do you have any time restrictions? For meeting after 7:00 AM only

Are you a United States Citizen? Yes Are you a Documented Resident Alien of Acton? Yes

How long have you lived in Acton? 26 years In Massachusetts? 36 years

Present occupation and employer (Optional: attach resume): retired. Resume attached

Do you or your employer have any current or potential business relationship with the Town of Acton that could create a conflict of interest? No.

Education and special training: Master of Science: Management Technology

Please list below any additional information or comments that may help in the matching of your interests with the most appropriate Board/Committee, such as civic experience, special interests/hobbies, etc.: \_\_\_\_\_

Like to contribute my experience to the community

## Mike G. Mai

**28 Revolutionary Rd. Acton, MA 01720** [mikegmai@outlook.com](mailto:mikegmai@outlook.com) (C) 1- 978- 516-8462

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### Executive Summary:

- Result oriented procurement professional with extensive global sourcing experience including 7 years residing in China/Mexico (2005-2012).
- Thought leader in integrated sourcing strategy, supplier base rationalization, contract negotiation, total cost of ownership, and supplier quality.
- Leadership in building effective collaboration with internal stakeholders, delivering supplier value by leveraging supplier's capabilities, reducing the risk, improving the quality/service and best in class cost.
- Proven track record of transforming organization through change management and/or process improvement.

### Professional Experience:

#### **Foxconn Technology Group, Taipei, Taiwan**

##### **Director of Strategic Procurement** **2005-2012**

- Manage a sourcing and supplier quality organization for a multibillion dollar business group.
- Develop and execute procurement/sourcing strategy for direct, indirect material, inclusive service provider.
- Collaborating with Business, understand business strategic direction, supply requirements, objectives and priority, jointly develop sourcing strategy.
- Manage supplier executive relationship, and maximize the value suppliers deliver.
- Manage supplier to achieve industry leading performance metrics. (Technology, Cost, quality, assurance of supply, and service).

##### **Accomplishment:**

- In 3 years, built a procurement organization consisting of sourcing and supplier quality engineering, supporting 10+ Business Units with each has its own unique business characteristics.
- Managing US\$500M+ annual material spends, with diversified product lines: Computer, Server, Storage, and Data Center System, consistently exceeding annual 10%+ YoY cost reduction goal.
- Developed eProcurement systems and standardized the process to improve the operation efficiency. Supported 30% YoY revenue growth with minimal procurement head count increase.
- Driving earlier procurement/supplier involvement, built strategic alliance with key supplier partners in the advanced development stage, consistently achieving time-to-market product launch and key performance metrics:

#### **Hewlett Packard, Marlboro, MA**

**2002 – 2005**

#### **Compaq Computer Corp.**

**1998 – 2001**

##### **Procurement Commodity Manager**

- Lead commodity managers and technical procurement engineers managing power and interconnect commodities for high end server business.
- Manage sourcing strategy, supplier rationalization, and risk management of technology enablers.
- Representing HP, manage supplier performance and relationship.
- Managed supplier through product life cycle: product development, New Production Introduction, volume production, end-of- the- life.

**Accomplishment:**

- Collaborating with RD in sourcing strategies, enabled leading-edge 64 bits Alpha processor servers.
- Developed multi-year contracts for annual spending of \$90 millions. Through value engineering, 2<sup>nd</sup> sourcing, and on-going price negotiation, achieved 10%+ annual cost saving.
- Provided the leadership to Corporate Power Council, with members from 6 product divisions. Accomplished supplier base rationalization, best practice sharing and supplier performance improvement for the corporation.

**Digital Equipment Corp, Acton MA****1995 - 1998****Acquisition Manager**

Responsible for managing 3<sup>rd</sup> party ODM in the joint development and manufacturing of notebook.

- Manage relationship of ODM partners, with annual spending of \$250 million dollars.
- Make sourcing decision & manage relation with key component suppliers (LCD, HDD, Battery, etc).
- Joint effort with Product Management, Product Development, SCM, Quality and Service to achieve Digital's most competitive product and cost performance.

**Accomplishment:**

- Negotiated a three-year "Joint Development and Manufacturing contract" with a major ODM in Korea.
- Managed key technology partners and enabled the product launch of the world's first 14" LCD Notebook in 1997.
- Achieved average 15% annual cost reduction.

**Digital Equipment Corp, Marlboro MA****Semiconductor Business Operation (SBO)****1992 - 1995****Technical Account Manager**

Representing SBO, a Semiconductor Center of Excellence, manage sourcing of semiconductor components and technical operation for PC Business Unit (PCBU). Manage the processes and metrics to meet an extremely cost sensitive business model.

- In product development stage, rigorously implemented component risk assessment, 2<sup>nd</sup> sourcing to ensure competitive cost /performance and continuity of supply.
- Managed the business with HQ in US, RD in US, Taiwan and Manufacturing in three continents.
- Managed technical operational processes and metrics, meeting stringent financial expectation.

**Digital Equipment Corporation, Marlboro, MA****Semiconductor Business Operation (SBO).****1989 - 1991****Principal Quality Engineer**

Responsible for component specification/qualification, 2<sup>nd</sup> sourcing, risk management and supplier quality.

- As a core member of cross-functional team, re-engineered and executed a successful transition from internal qualification to supplier qualification. Streamlined the operation to effectively manage the business with 50% of the original staff.
- As Lead Assessor, managed and sustained ISO 9000 certification.

**Education:**

MS Management Technology,  
BS Physics

University of Wisconsin-Stout  
National Central University

**Personal:** US Citizen, fluent in Chinese and English languages