



TOWN OF ACTON
472 Main Street
Acton, Massachusetts, 01720

8:30 (9)
7/2

VOLUNTEER COORDINATING COMMITTEE

On June 28, 2004 the Volunteer Coordinating Committee voted to recommend Gary R. Sullivan as an Associate member of the Planning Board with a 1 year term to June 30, 2005.

Gary expressed an objective to serve as an associate member of the Acton Planning Board and positively contribute to our community. He has a M.B.A. from John Hopkins University and a B.S. from United States Naval Academy. His special interests are real estate planning and zoning as well as environmental issues.

We were impressed with his outgoing personality and his energy. Please see his Education, Work Experience and Achievements and Hobbies listed on his resume.

Nancy A. Whitcomb, Chairman VCC
June 30, 2004

Done over the phone because family was away over the weekend and just got home, 6/28/04
 Vcc wanted to interview him in June if possible.

Original



TOWN OF ACTON

472 MAIN STREET
 ACTON, MA 01720

(978) 264-9612 TELEPHONE
 (978) 264-9630 FAX

VOLUNTEER COORDINATING COMMITTEE

TOWN OF ACTON VOLUNTEER APPLICATION

Residents interested in serving on a Town Board, Committee, or Commission are requested to complete this form and forward it to the Office of the Town Manager at the Acton Town Hall.

(Please print or type)

Title Mr. Mrs. Ms. Dr.	<u>B</u>	Date 6/28/04
Last Name Sullivan	First Name Gary	Middle Initial R
Street Address 20 Thoreau Rd.	Home Phone 978-266-2889	Business Phone <u>cell phone</u> 410-212-1896

EMAIL ADDRESS: Gary.Sullivan@P.com

Please refer to the other side of this sheet and indicate below, in order of preference, the Board, Committee or Commission that is of interest to you: Planning Board, Assoc.

Have you previously been a member of a Board, Committee or Commission (either in Acton or elsewhere)?
 If so, please list the Board name and your approximate dates of service: _____

Do you have any time restrictions? _____

Are you a U.S. Citizen? ✓ How long have you lived in Acton? 2 months In Massachusetts? 4 months

Present occupation and employer (Optional: Attach resume) Pfizer Pharmaceuticals

Do you or your employer have any current or potential business relationship with the Town of Acton that could create a conflict of interest? No

Education or special training: MBA in Management from Johns Hopkins
Bachelors in Science from Naval Academy

Please list below any additional information or comments that may help in the matching of your interests with the most appropriate Board/Committee, such as civic experience, special interest/hobbies, etc:

Real Estate Planning + Zoning
Environmental Issues

Gary R. Sullivan

20 Thoreau Road
Acton, MA 01720
(410) 212-1896

EDUCATION

M.B.A., Johns Hopkins University, Baltimore, Maryland (3.71 GPA) – May 2003
B.S., United States Naval Academy, Annapolis, Maryland, concentration in Engineering, Mathematics, and Science, major in English - May 1995

OBJECTIVE

- To serve as an associate member of the Acton Planning Board and positively contribute to our community.

WORK EXPERIENCE

1/02 – PRESENT

Healthcare Sales Representative, Pfizer Pharmaceuticals

- Responsible for \$20.5 million in yearly sales quota, with an annual increase of 15%.
- Work to increase Pfizer's sales through successful relationships, selling and business analysis. Duties include education and marketing of new product information for three Pfizer drugs to 200+ healthcare providers in territory, including four large community hospitals.
- Work with state representatives and managed care organizations to ensure access for all individuals, regardless of age or income.
- Selected as **2003 Division Ambassador** to represent peers at regional level, based on strong work ethic, respect for people, and personal commitment.

12/99 – 12/01

Instructor and Facilities Manager, United States Naval Academy, Annapolis, Maryland

- Supervised and directed 70 Navy and Marine Corps officers in management of all operations, maintenance, and logistics for 17 Naval Academy buildings and all athletic fields.
- Selected as an Instructor to Naval Academy Midshipmen in areas of character development and physical education. Coordinated design, construction, and curriculum development for a \$395,000 indoor rock-climbing wall.
- **Awarded Navy Commendation Medal** for superior performance of duties as an instructor and manager.

2/98 – 11/99

Combat Information Center Officer, USS BARRY (DDG 52), Norfolk, Virginia

- Responsible for operations and training of 45 enlisted personnel on board advanced Aegis-radar Destroyer.
- As **Assistant Operations Officer**, coordinated and prepared for all shipboard evolutions and inspections throughout training cycle to meet Carrier Battlegroup objectives.
- Designated as **Legal Officer** based on exceptional past performance and demonstrated knowledge of Naval Law.
- **Awarded Navy Achievement Medal**, Qualified as Officer of the Deck (Underway), Combat Information Center Watch Officer, Surface Warfare Coordinator, and Air Warfare Coordinator.

2/96 – 1/98

First Lieutenant/Electrical Officer, USS CARR (FFG 52), Norfolk, Virginia

- Managed a division of 30 enlisted personnel responsible for shipboard operations, as well as maintenance and preservation of all aviation and deck equipment on board Oliver Hazard Perry class Frigate.
- Deployed with Carrier Battlegroup to Mediterranean Sea. Reported to Commanding Officer while successfully conducting air, surface and subsurface operations with NATO Standing Naval Forces Mediterranean.
- **Selected as the Junior Shiphandler of the Year** for USS CARR (1997)
- **Awarded Navy Achievement Medal**, Qualified Surface Warfare Officer, Officer of the Deck (Underway), Engineering Officer of the Watch (Underway) and Command Duty Officer. Served as Legal Officer.

ACHIEVEMENTS AND HOBBIES

- Married to Kara Elizabeth (Keenan) Sullivan in Sudbury, Massachusetts on January 16, 1995. Daughter, Delaney Ashleigh Sullivan, born January 20, 2004.
- **Active hiker, distance runner, and outdoorsman: Selected as the Navy Athlete of the Year** (1998) for national performance in running while representing the Navy. Completed over 10 marathons, including Boston (2000), Marine Corps (1994, 1995, 1998) and Pittsburgh (1998.) **Volunteered as Cross Country and Track Coach** at Annapolis High School from 2002-2004, helping develop solid leadership and sportsmanlike values in over 30 students. **Competitive sailor** racing on J-105 and PERF B sailboats as mainsail, foredeck, and headsail positions.